
The Interview

- *Be positive and responsive but don't dominate the conversation.*
- *Look like you are looking forward to this opportunity to learn something about the business.*
- *Answer questions thoughtfully. Knowing you don't know everything can be a good thing.*
- *Don't be afraid to ask questions to clarify. Sometimes the answer to their question depends.*
- *It is not politically correct (that is, wise) to defend against critical comments from...*

Someone trying to help you improve.

Someone considering hiring you.

Don't let them suspect you are unhappy with their comments.

- *Also not good to share negative anecdotes.*

“I did this for a client who was an idiot when it comes to design.”

“So and so has always had it against me.”

“They really don't know what they're doing in that business.”

- *Questions you just might get:*

1. Tell me about yourself? Or, What is your background?
2. What is your greatest strength?
3. What can you offer us that someone else can't?
4. What are your three most important career accomplishments?
5. What extracurricular activities were you involved in?
6. Why did you choose your major?
7. How would you describe yourself?
8. Describe a creative solution that you have developed to solve a problem.
9. Tell me a story.
10. What is your greatest weakness?
11. Tell me about the last time you failed to complete a project on time.
12. Have you ever been fired or asked to resign?
13. What is the biggest mistake ever made?
14. What five adjectives describe you best?
15. What do you really want to do in life?
16. Are you willing to relocate?
17. How do you feel about working overtime?
18. Can you work well under stress?
19. Do you prefer to work individually or as a part of a team?
20. What are the things that motivate you?
21. Are you willing to take calculated risks?
22. Sell me this pen.
23. What kind of supervision do you like the most? Least? Why?
24. How do you stay up-to-date in this field?